



**MADHYA PRADESH MADHYA KSHETRA VIDYUT VITARAN COMPANY
LIMITED**

(Government. of MP Undertaking)

Regd. Office: Nishtha Parisar, Govindpura Bhopal 462023

☎ 0755-2602033-34, 2678280-383-325; Fax: 2589821

Website www.mpcz.co.in

CIN Number: U40109MP2002SGC015119

Email: md@mpcz.co.in

DETAILED ADVERTISEMENT FOR DIRECTOR (COMMERCIAL)

Madhya Pradesh Madhya Kshetra Vidyut Vitaran Company Limited, Bhopal invites applications for one post of Director (Commercial).

- A. Location/Department:** Corporate Office, MPMKVVCL, Bhopal
- B. Duration of Deputation or engagement:** 3 years from the date of engagement or attaining the age of 60 years whichever is earlier. Applicants will be eligible for another term subject to other eligibility conditions.

C. Age Limit:

1. Maximum 57 years as on 1st January, 2017 for Private Sector applicants.

D. Criteria for Applications:-

1. (i) For Private Sector :-

Total work experience of minimum 20 years in the field of commercial activities including marketing & sales and out of that five years shall be in distribution utilities in power sector, telecom utility, gas utility and water utility having annual turnover not less than Rs. One Thousand Crore in those years.

(ii) For other Companies formed by erstwhile MPSEB: -

Applicant should be serving officer in the rank of Additional Chief Engineer or above.

(iii) For Central Public Sector Undertaking:-

Any person with 20 years' experience and serving as Dy. Chief General Manager and above (in the pay band 04 of 6th Pay Commission) with experience in commercial matters.

2. The applicant should not be disqualified under the provision of Section 164 of the Companies Act, 2013.
3. Should be clear from vigilance angle.
4. Should not have criminal case(s) pending against him in the court.

5. The applicant should submit the following documents at the time of the interview :-

- (i) NOC form the parent Company / Organisation
- (ii) Vigilance clearance certificate
- (iii) Performance Appraisal
- (iv) There should not be any Departmental Enquiry or show-cause pending.

E. Minimum Qualifications:

- Degree in engineering, preferably Electrical Engineering from any Government recognized institute.

F. Salary:

- The post of Director (Commercial) is in the Pay Scale of Rs.37400-67000, Grade Pay Rs. 10000/- (Pay Band 04 of 6th Pay Commission), with all applicable benefits as per Company policy including DA and HRA.
- For Private Sector candidate, the compensation will start from minimum proposed Pay Scale with all applicable benefits as per the policy of the Company.
- For applicants from Central Public Sector Undertaking the selected officer will be treated as on deemed Deputation.
- For applicants from MP Power Generation Co. Ltd., MP Power Transmission Co. Ltd., MP Power Management Co. Ltd., MP Paschim Kshetra Vidyut Vitaran Co. Ltd., & MP Poorv Kshetra Vidyut Vitaran Co. Ltd., the selected officer will be treated as on deemed Deputation with pay protection.
- For applicants from MP Madhya Kshetra Vidyut Vitaran Co. Ltd., it will be up gradation for the post of Director (Commercial).
- In the event of the candidate attaining the age of superannuation in the parent Company, his/her salary shall be adjusted as last pay drawn minus first pension, till completion of tenure as Director (Commercial).
- In case an officer of the rank of Addl. Chief Engineer- Dy Chief General Manager is selected for the position, he/she shall be entitled for remuneration in the grade of Executive Director/Chief Engineer-Chief General Manager. However, if upon completion of tenure as Director (Commercial), the candidate has not attained the age of superannuation, he/she shall return to parent Company in his original cadre and in the same scale of pay he/she was drawing prior to selection as Director (Commercial).

G. Lien:

- Candidates belonging to Government undertakings/utilities/organizations shall carry a lien on their last employment, if not superannuated mid-term.

H. Key areas of Responsibilities:

The Director (Commercial) would be overall in-charge of Commercial operation of the Company and shall directly report to the MD of the Company. His responsibilities are broadly enumerated as under:

1. Revenue growth, revenue vigilance.
2. Loss reduction activities.
3. Metering.
4. Customer Services.
5. IT applications.
6. Regulatory affairs.
7. Energy audit.
8. Power procurement.
9. Open access.
10. Promotion of energy efficiency.
11. All activities related to commercial of MPMKVCL.

I. Selection Criteria:

- The applications received shall be shortlisted based on their eligibility as per the mentioned Qualifications and experience.
- The shortlisted candidates may on the discretion of Selection Committee be requested to travel to Bhopal for their personal interview. Travel expenses shall be reimbursed by the Company on the day of interview up to a maximum of Train AC 2 tier by the shortest route.
- The selection will be done by a Selection committee as per Article of Association of company. The decision of the Selection committee will be final and binding.

J. Separation:

- Director (Commercial) may be removed or sent back or his engagement may be terminated before the expiry of the tenure as per the Article of Association of Company.

K. How to apply:

- The application is to be submitted in hard copy to the address given below.
- Incomplete applications shall not be considered.

- Selected candidate shall be informed personally through mail and post and shall be given one week's time to accept or reject the position.

- In case of any queries please contact :-

Company Secretary,

Email – csshairill@gmail.com

Contact - (0755) 2602033 to 36, 2678325, 2678280 Ext.262

L. Important Dates

- The last date of receipt of applications is **31st July, 2017 upto 05:30 P.M.**
- On completion of the entire process the selected candidate shall be intimated of the result over phone and mail.

M. Interested candidates should forward their application to:

The Chief General Manager (HR&A)

M.P. Madhya Kshetra Vidyut Vitaran Company Limited.,

Nishtha Parisar, Govindpura, Bhopal (M.P.) Pin-462023,

Exchange: (0755) 2602033 to 36, 2678325, 2678280 Ext.139

Fax: (0755) 2589821

Kindly superscribe the envelope with "Application for the post of Director (Commercial)".


CHIEF GENERAL MANAGER (HR&A)